

How to pitch Lightside.

Seed → Series A · \$100K – \$250K first checks · West Coast corridor

We invest in deep-technology infrastructure across AI, compute, and distributed systems. The pitch should be technical, specific, and short. We read every submission and respond within a week.

What to include

- **One line.** What you're building, in plain language.
- **The layer.** Where it sits in the stack — model, runtime, scheduler, network, silicon, protocol.
- **The technical insight.** What you see that the market hasn't priced yet, and why it's defensible.
- **The team.** Who is building it, and why you specifically.
- **Status.** Research, prototype, in production, with revenue. Numbers if you have them.
- **The raise.** Round size, target close, lead status, use of funds.
- **How to reach you.** Best email and a calendar link.

Format: deck vs. memo vs. Loom

| Format | Best for | Length |
|--------------|--|----------------|
| Deck (PDF) | Visual systems, architectures, benchmarks, demos. | 10 – 15 slides |
| Memo | Dense technical theses, market structure, research-heavy work. | 2 – 4 pages |
| Loom / video | Live demos of working systems or developer tooling. | 3 – 6 minutes |

What we don't need

- Warm introductions — cold is fine.
- NDAs at first contact.
- Polished branding or a finished website.
- Hockey-stick projections without a technical story behind them.

Send to: founders@lightside.vc · lightside.vc